

# IBB looking for a National Organizer - Canadian Industrial Sector Operations

## **POSITION OBJECTIVE/JOB SUMMARY:**

Responsible for proactively identifying opportunities to organize workplaces in Canada's industrial sector; strategizing, leading, and implementing organizing campaigns that result in successful outcomes.

### **ESSENTIAL FUNCTIONS:**

- Identify and assess external organizing opportunities at nonunion workplaces
- Create comprehensive strategies and tactics to engage with employees and attract interest in organizing with the Boilermakers union
- Lead and oversee implementation of organizing strategies, training and leading additional teams for assistance, when appropriate
- Build relationships and maintain contact with employees at targeted workplaces
- Lead employees at targeted workplaces through the process of organizing and through to successful pro-organizing votes
- Work within the parameters of national and provincial laws for maximum successful organizing results

### **POSITION RESPONSIBILITIES:**

- Identifies, recommends, and pursues organizing opportunities that align within the International Brotherhood of Boilermakers' industrial sector, focusing on, but not limited to the cement industry, as well as fabrication shops and metal work, shipbuilding and marine, manufacturing and railroad.
- Develops comprehensive and strategic organizing campaigns that include measurable objectives and tactics to track success.
- Coordinates logistics and trains, when appropriate, additional teams to assist with campaign implementation.
- Works with Boilermakers' International staff to create or access any needed support materials, including digital and hard copy marketing materials; stays current with engagement and organizing trends.
- Regularly engages with employees at targeted workplaces; identifies and trains leaders within targeted workplaces to support organizing process through positive vote outcome.
- Works closely with Boilermakers' International reps to ensure relationship development and hand-off upon successful organizing votes.
- Supports and attends conventions and conferences as directed.
- Responds in a timely manner to all inquiries and general communication pertaining to any union business.
- All other assignments as directed.

### **QUALIFICATIONS:**

Experiential Requirements and Skills:

- Knowledge of aggregates (for example, quarries and sand and gravel)
- Five years minimum experience leading successful union external organizing campaigns
- Demonstrated commitment to the Labor Movement, economic and social justice and improving the lives of working men and women
- Extensive knowledge of national and provincial laws governing organizing and union activities
- Strong sales, interpersonal, communication and leadership skills
- Willingness to travel extensively, with little or no notice
- Ability to work independently and proactively
- Familiarity with cement, metal fabrication, manufacturing, ship and marine, and railroad manufacturing and repair, a plus
- Multilingual a plus

#### WORKING CONDITIONS/OTHER INFORMATION:

- Weekend work required
- International and domestic travel required
- Use of electronic devices required

#### **COMPENSATION:**

Competitive salary commensurate with experience will be offered to successful candidate. Salary is paid in U.S. dollars; compensation includes extensive pension and healthcare benefits.

SEND RESUME TO: <a href="mailto:ibbadmin@boilermaker.ca">ibbadmin@boilermaker.ca</a>